



## Ocean County Vocational Technical School

### Sharing Success Stories

#### Owning Your Own Business

**Student:** Trinidad Miranda

**Name of Business:** H.C.S. Heating and Cooling, Inc., Toms River, NJ

**# of years in business:** 18

**Website:** [hcsheatingandcooling.com](http://hcsheatingandcooling.com)

**Class of:** 1987

**Instructor:** Tom Hardman

**OCVTS Program:** HVAC

**Center:** Brick

H.C.S. Heating and Cooling Inc., is located in Toms River but they service areas throughout New Jersey. In reading their "About Us" section on their website, it states, "With an industry that is constantly improving ways to cut down operating costs and always changing its levels of standards, our goal is to deliver maximum efficiency and home comfort while delivering finished projects that are above these standards. Our employees take pride in their workmanship and we are devoted to customer satisfaction!" This is probably one of the reasons they have been in business for over eighteen years.

Trinidad Miranda, owner of H.C.S. Heating and Cooling, Inc., credits vocational school for giving him his start in the HVAC business. He was in Tom Hardman's HVAC Program at the Brick Center. Being in the HVAC Program helped him learn the skills needed to be successful in this demanding industry. Over the years, H.C.S. continued to grow as evidenced by the photo below.

Trini is a man of few words but was kind enough to share some of his words of wisdom. "It takes a lot of hard work, dedication and discipline to own your own business today. When hiring, I look for clean cut, hard-working individuals that take pride in themselves and their work. Oh yes, to the HVAC students (past, present and future) I say, never stop learning. The industry is constantly changing and you have to stay current on the technology."



Like many successful businesses in Ocean County, H.C.S. Heating and Cooling gladly gives back to the community. Some of the charities that have benefited from their time and efforts are the J. Phillip Citta Regional Cancer Center, the O.C. Sheriff's Officers, Harbor House of O.C., local high schools and the returning veterans to name a few. We at OCVTS thank H.C.S. and wish them continued success!